# Our mission: To provide five star service for you



### Our Process



At BASI our mission is to, enhance the comfort of our customers in their homes whilst providing outstanding customer service. We install the finest products on the market to the highest standards possible and at the best prices out there!

Choose BASI and we'll guarantee an installation and price that is perfect for you.

Enjoy world class service right from your initial enquiry through to your installation and beyond.

Experience total peace of mind with BASI's unrivalled aftercare and extensive warranties.



# Comfort & first class service



#### Enjoy the comfort and warmth of a new boiler with BASI's world class service

BASI have been exceeding their customers' expectations for over 25 years, with highly skilled and vastly experienced technical assessors and engineers, backed up by a dedicated support team. Our determination in providing exceptional service helped us to install over 1000 boilers last year for happy customers. Unlike many other heating companies we have an office open to you, come visit us and talk to one of our knowledgeable advisors in person. BASI provide a smooth, seamless transition from your initial enquiry to installation to ensure minimal fuss and maximum speed.

#### Step-by-step boiler installation guide

We pride ourselves on the quality of service we offer throughout the process of buying and installing a new boiler or central heating system. Read our step by step guide to see what you can expect from BASI at every stage.



#### Step 1 - Book an appointment

- 6 Book an appointment with one off our local Heating Advisers
  - you can choose a time and date that suits you.



#### Step 2 - The Heating Adviser visit

- 6 Our Heating Adviser will call ahead to let you know they are on their way.
- They will survey your property and assess your specific heating needs. They'll then talk you through your options in simple terms and provide details of our latest offers.
- You'll get a fixed price quote so even if there's unexpected work, you won't pay a penny more.
- There are several different payment methods including all major Credit and Debit cards
- Plus a Flexible Heating Improvement Plan, will allow you to spread your payments from 1 to 10 years.
- If you wish to go ahead, they'll arrange a date for your installation.



#### Step 3 - Your new boiler installation

- Your engineer will call ahead before arriving.
- The engineer will talk through the job with you and explain where and how they will be working.
- They will cover all flooring and furniture in the areas they will be working before they commence work
- The engineers will keep you up to date on the progress of the job and consult you to make sure you are happy with the location of any key equipment.
- 6 The engineer will work carefully as well as cleaning and hoovering up when done.
- The engineer will demonstrate the operation of your new boiler in detail and make sure you are completely happy before they leave your property.



#### **Step 4 - Our guarantee to you**

- Your new boiler comes with up to 10 years parts and labour warranty depending on which option you choose.
- If there are any problems or if something goes wrong we are here for your 365 days a year.
- You'll be given all the relevant documentation essential if you ever want to sell your home.
- You will receive a after installation call from our customer care manager to deal with any possible queries and ensure your delighted.

# Outstanding Quality



#### **Unrivalled Reliability**

BASI have a huge passion for quality, that's why our range of products are the best on the market and fulfil modern requirements. Our range incorporates a product for every domestic use including boilers with slim and elegant designs made to add to the aesthetic appeal of your home. Many of our boilers free up valuable space and can be installed virtually anywhere.

#### Big savings on energy bills

All our boilers are A rated and at least 90% efficient which means savings on energy bills of up to £490 a year whilst minimising your impact on the environment.

Approved by Europe's best...Worcester Bosch & Vaillant

BASI are approved by Europe's two leading brands Worcester Bosch & Vaillant and, enabling us to offer you longer warranties.

Every one of our modern elegant radiators comes with factory fitted side panels and a top grill as standard.

To protect and enhance the life of your new boiler, BASI recommend the installation of a magnetic sludge filter with every system. The filter collects metal shardings, which develop inside central heating systems, before they reach the boiler, keeping it in tip top condition.

# Heating & Hot Water at your finger tips

BASI install the latest controls as standard which react to changes in temperature and provide different levels of warmth in each room, as well as giving you hot water whenever you need it.

#### **Passion for Quality**

It is this passion for quality products that has earned us such an outstanding reputation, choose BASI for superior performance and reliability. professional installation not to mention very good value for money. BASI really do look after their customers and we were very impressed.

J Crowther



### Flexible payment



## Make your life easier with our flexible payment options

With our flexible heating improvement plan, BASI make sure the best is affordable for all our customers.

Our flexible heating improvement plan lets you spread your payments over 1 to 10 years at low 9.9% APR;

- No deposit required
- you can over pay whenever you want to
- You can pay back quick or as slowly as you want up to 10 years.

Just like our systems our payment plan is tailored to meet your specific needs, there really are payment options to suit all our customers, all of which can be arranged in the comfort of your own home by one of our friendly advisors.

If you would like to pay in one lump sum, we accept all major credit cards and you could choose to pay by debit card, bank transfer or cheque if you prefer.

What matters to us is your total peace of mind, while many large companies tie their customers into 10 years of repayments and many small companies can't offer payment options,

BASI put you in control with real flexibility.

Right from my first contact with them I was treated with good old fashioned customer service and courtesy.

Knowing that we have the backing of BASI Heating is truly 'peace of mind'.

Michael B



# Unrivalled aftercare



## Exceptional warranties for greater peace of mind

As we use only the highest quality products all are protected by exceptional warranties. Choose up to 10 years total peace of mind. We ensure only fully qualified and manufacturer trained engineers undertake every installation and when finished to your total satisfaction you can relax in the knowledge you are protected by BASI's renowned aftercare service.

## The benefits of BASI's extensive warranties are;

- Completely free.
- Valid for up to 10 years depending on which package you choose.
- Over 30 local engineers available.
- 365 day cover.
- No need for expensive boiler insurance cover.

Unlike many other warranties there is no small print, as long as your boiler is serviced every year our dedicated aftercare team will ensure any matter is dealt with expertly and efficiently. Relax and enjoy total peace of mind with BASI's no fuss, no quibble comprehensive warranties.



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Why BASI?



With 25 years of fitting boilers and heating systems and a team that works together to surpass customer expectations it's easy to see why we're Yorkshire's number one heating specialist.

#### We're here to stay

Celebrating 25 years...

1000+ boilers installed last year by full time professional BASI engineers.

# Approved by Europe's best... Worcester Bosch & Vaillant

Extended warranties, manufacturer trained engineers.

Installing the best... trouble free, best value over the long term.

#### Peace of mind

5\* rated customer service on Trustpilot.

You will have the documents required if you ever want to sell your property.

#### More £'s to do the things you want

Flexible payment options.

Fixed priced quotes with no hidden extras.

#### We're always here for you

An office open to you so you can visit us.

Superb no fuss after-care service 365 days a year.



# Call one of our friendly advisors for a FREE QUOTE

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